

**HORSELL INTERNATIONAL PTY LTD**

ABN 65 003 922 487  
AFS Licence Number 235130



## Statement of Advice

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3 September 2007

Dear NSW Squash Member,

**RE: NSW SQUASH SPORTS INJURY PERSONAL ACCIDENT POLICY**

“Retail” Clients (when purchasing a retail product) are entitled to receive a Statement of Advice (“SoA”) whenever we provide any personal financial advice. Personal financial advice is advice that takes into account any one or more of your objectives, financial situation and needs.

This SoA is a record of the personal financial advice provided to you and includes information on the basis on which this advice is given, information about fees and commissions and any interests or associations which might influence the advice.

If this advice includes a recommendation to you to acquire a particular financial product or an offer to issue or arrange the issue of a financial product to you, we will also provide you with the Insurers Product Disclosure Statement containing information about the particular product to help you make an informed decision about that product.

**WARNING**

This advice has been prepared without taking account your individual objectives, financial situation or needs. You must therefore assess whether it is appropriate, in the light of your own individual objectives, financial situation or needs, to act upon this advice.

The Insurers Product Disclosure Statement is available and should be read in conjunction with the summary of policy benefits.

**OUR ADVICE TO YOU**

In consultation with NSW Squash, Horsell International have negotiated an Insurance Program available to all Clubs and individual members.

All registered members, coaches, voluntary workers and referees are covered by the policy.

Details of when cover applies and to what limits are available by viewing the summary of cover provided. Policy documents are kept by NSW Squash.

**OUR RECOMMENDATION**

We have recommended to NSW Squash the Sports Injury policy be adopted.

It is recommended that private medical insurance be maintained as well as income protection. While travelling, particularly whilst overseas, travel insurance should be obtained as this policy only covers non Medicare medical expenses incurred within Australia. Medical Expenses in foreign countries are expensive, as are repatriation and other costs. Please ensure appropriate travel insurance is purchased.

**HORSELL INTERNATIONAL PTY LTD  
INSURANCE BROKERS ADVISORS & MANAGERS**

LEVEL 12 189 KENT STREET SYDNEY NSW 2000 PO Box N661 GROSVENOR PLACE NSW 1220 AUSTRALIA  
TELEPHONE (61 2) 9247 1700 FACSIMILE (61 2) 9247 1733



## THE BASIS OF OUR ADVICE

As per our Warning on page 1, we have not considered the individual objectives, financial situation, and needs of the members covered by this policy. Each member should therefore ensure that the cover provided is suitable to their needs and effect any additional insurance personally that may be required.

## WHO TO CONTACT

We can be contacted as follows;

Horsell International Pty Ltd  
Level 12, 189 Kent Street, Sydney NSW 2000  
PO Box N661 Grosvenor Place NSW 1220  
Ph. 61 2 9247 1700  
Fax 61 2 9247 1733

The primary contact for NSW Squash Member queries is:

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| Account Manager  | Lorraine Kizana  |
| Direct Telephone | 61 2 8298 3910   |
| Email            | <a href="mailto:lkizana@horsell.com">lkizana@horsell.com</a> |

## OUR REMUNERATION, COMMISSION, OTHER BENEFITS

We charge NSW Squash an annual fee to manage all insurance policies on their behalf. No separate fee is charged in respect of this policy.

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